KOHINOOR SPINNING MILLS LIMITED

Corporate Briefing Session

For the Year Ended

June 30, 2022

Presentation Outlines

1 Company Information

2 Major Customers

3 Future Outlook / Challenges

4 Question/Answer Session

KOHINOOR SPINNING MILLS LIMITED : 2022 VS 2021

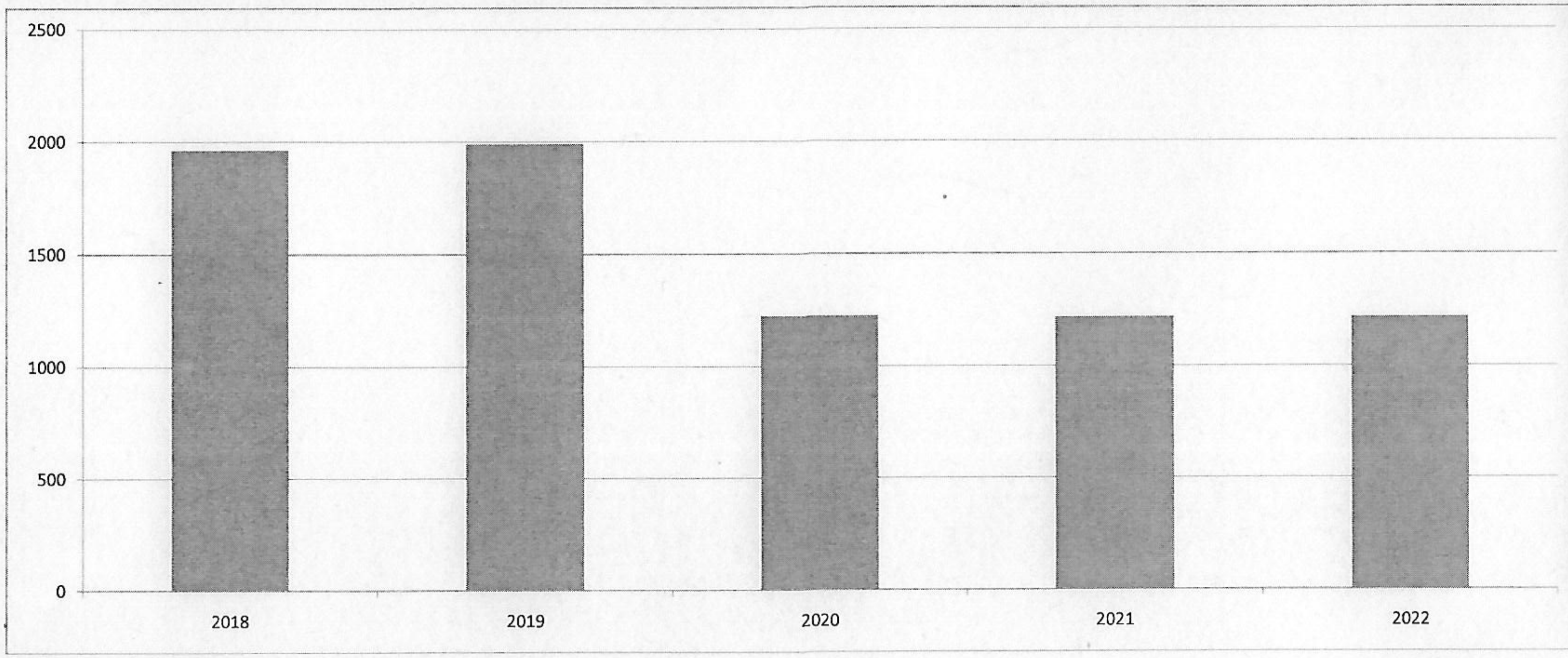
	2022	2021
Sales Revenue (Rs in million)	2,631	2,807
Operating Loss (Rs in million)	(380)	(313)
Loss Atfer Tax (Rs in million)	(434)	(369)
Loss per Share (Rs/Share)	(1.71)	(1.14)
Equity (Rs in million)	(1,528)	(1,092)
Return on Equity (%)	(33)	(41)

Financial Performance of Five Years

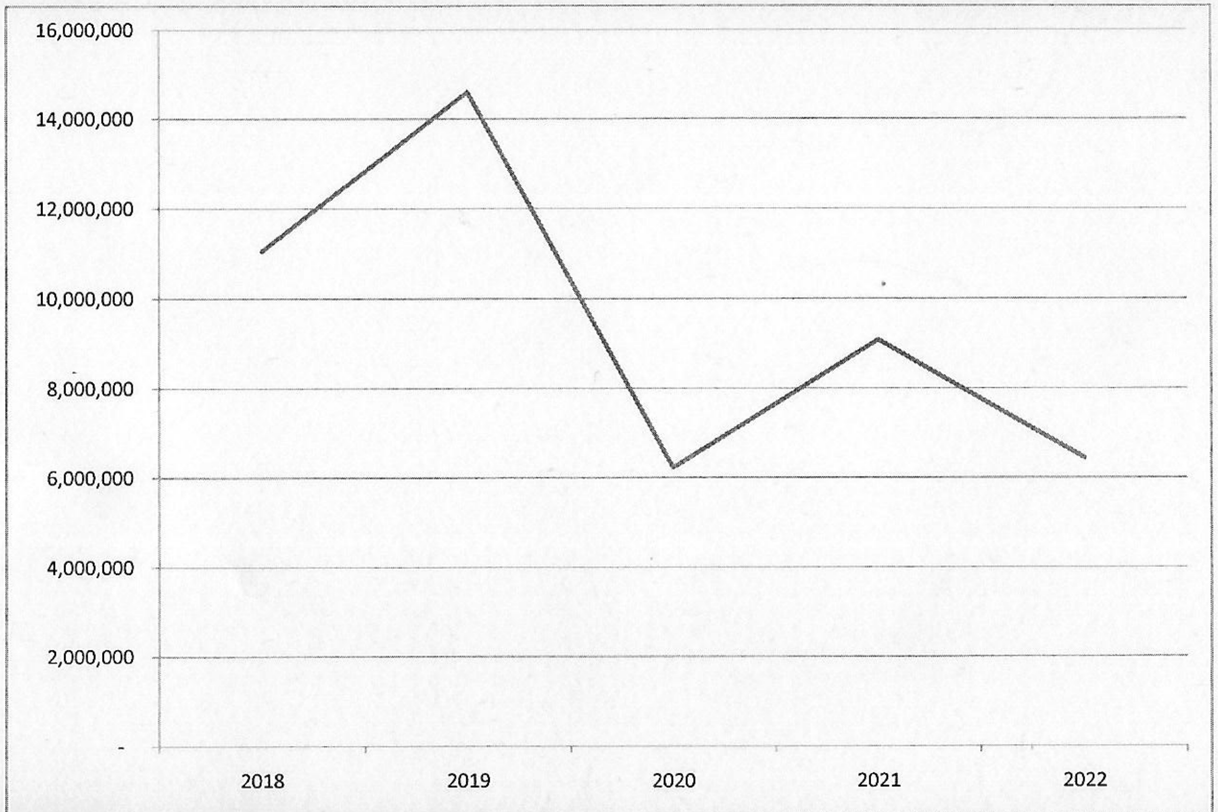
	2022	2021	2020	2019	2018
			Rupees in "000"		
Sales	2,630,587	2,807,075	1,662,982	4,260,539	3,070,194
Cost of Sales	(2,899,652)	(3,020,461)	(1,797,828)	(4,258,906)	(3,235,487)
Gross (Loss)/Profit	(269,065)	(213,386)	(134,846)	1,633	(165,293)
Operating (loss)	(379,923)	(313,350)	(207,908)	(93,181)	(250,733)
Loss before Tax	(401,026)	(327,230)	(220,097)	(306,496)	(451,816)
Loss after Tax	(433,908)	(369,336)	(245,042)	(339,403)	(414,618)
Paid up Capital	1,078,571	1,078,571	1,078,571	1,078,571	1,078,571
Equity	(1,527,539)	(1,092,271)	(722,763)	(477,241)	(106,474)
Non-current Liabilities	1,016,547	620,274	553,173	534,743	553,987
Current Liabilites	3,542,823	3,090,025	2,994,447	2,842,358	2,570,508
Non-Current Assets	1,556,819	1,638,783	1,691,583	1,778,065	1,860,731
Current Assets	1,475,011	979,246	1,133,274	1,121,795	1,157,290
Loss per share (Rs.)	(2.01)	(1.71)	(1.14)	(1.57)	(2.13)
Break-up value per share	(7.08)	(5.06)	(3.35)	(2.21)	(0.49)
Current Ratio	0.42	0.32	0.38	0.40	0.45

Operational Performance

No. of Employees

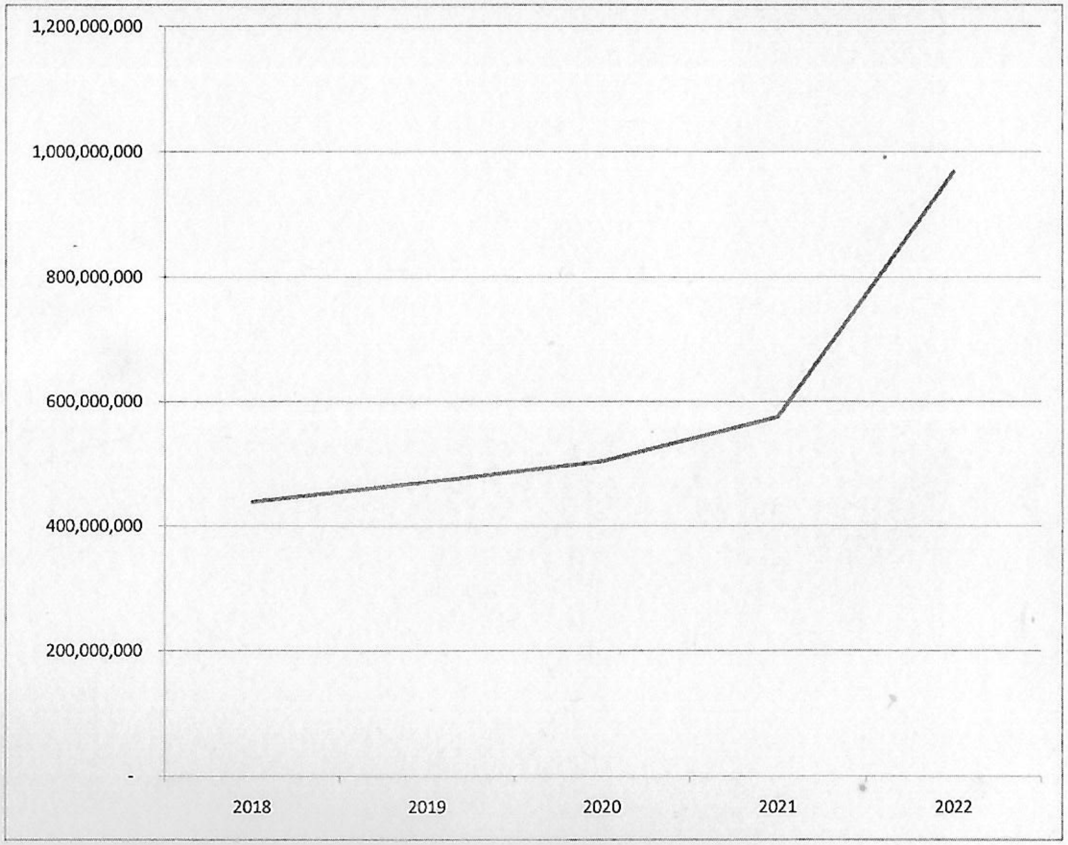


Spinning Production (Kgs)



Actual Production Per Annum

Long Term Loan from Directors



Major Customers

. Silver Textile Mills.

. Niagara Mills (Pvt.) Ltd.

. ATS Synthetic (Pvt) Ltd.

. Hanif Weaving Mills

. Ismail Textile Mills (Pvt.) Ltd.

. Saif Trade Services

. Kamal Mills (Pvt) Ltd.

. Eastern Export

. Mubashir Corporation

Future Outlook

The world is going through a recessionary period because of the energy /fuel crisis and food inflation, the demand for textile has shrunk especially for the lower end segment of the society, so this year will be a year when we have to be extra cautious and try to save on profits that has been made rather than being speculative in trying to make money.

The management is in correspondence with a bank for rescheduling of loan. If we succeed, we would further talk to other banks and try to reschedule all banking loans as early as possible

Future Challanges

1) Drastic rise in exchange rate, resulting in:

   a) Rise in fuel and power cost;

   b) Imported raw material;

   c) Imported machinery and parts;

2) Unavailability of quality cotton in local maket;

3) Sluggishness in yarn market due to geo political conditions

4) Further expected rise in KIBOR rate

Operational I Performance

Main reasons for adverse results include rising raw material cost, low yarn demand in local and international market, exorbitant rise in salaries and fuel and power etc. We were unable to fetch reasonable yarn prices due to sluggish local yarn market.

To reinforce cash flow the directors have provided loan of Rs. 393.044 million during the current year and have commitment to provide their continuous support to bring back the Company on the path of sustainable profitability.